



*Job Title:* **Senior Business Central Functional Consultant**

*Location:* **Vancouver BC, Canada (remote or hybrid)**

*Terms:* **Full-Time Employment, Remote or Hybrid**

### **Responsibilities**

As a Senior Business Central Functional Consultant, you'll be a key person in the implementation, configuration and delivery of Dynamics 365 projects to provide outstanding business solutions. You'll work in partnership with our clients, advising them how to use Dynamics to meet their business objectives within agreed timelines.

The successful candidate will be responsible for:

- Facilitating workshops with a variety of users to clearly define the requirements, scope and desired outcome of the solution
- Taking ownership of consultancy, configuration engagements and solution delivery, working with peers and clients to ensure successful delivery
- Developing solution prototypes to prove solution approach and design
- Confidently presenting and articulating the business value of your proposed solution to business managers, IT, end users and executives
- Providing quality assurance across solutions and client engagements as a value-add to the quality of solutions and deliverables
- Working in partnership with clients, advising them how to use information technology thus enabling them to meet their business objectives, overcome problems and gain an understanding of high-level technical concepts
- Performing and leading user acceptance testing and conduct training sessions with the client to help with change management and adoption of the solution
- Participating in pre-sales presentations and demonstrations on an ad hoc basis

### **Qualifications**

The ideal candidates' qualification should match or exceed the following:

- Extensive commercial experience in installation, configuration and delivery of Dynamics Business Central / NAV. Preferably supply chain experience.
- 5 years+ experience from similar position; ensuring that each solution is properly scoped, designed, implemented and tested to meet our client's business needs



- Confidence working directly with clients, and aptitude for listening, communicating and understanding
- A hunger for knowledge with the passion to learn about the latest innovations in the industry, which you will enjoy sharing with the wider team
- Strong presentation skills with the ability to effectively present and defend point of view
- Excellent verbal and written communications skills with a focus on delivering high quality solution – every time.
- Driven, flexible and client focused. You understand the importance of working with clients and the EFOQUS team to deliver great solutions, and you know how to communicate.
- You understand you are not done before both sides are happy, and you know when to be flexible and when to be firm.

### **Benefits:**

When you join the EFOQUS team, **you get more than just a job**. With decades of experience in Dynamics 365 Business Central and Dynamics ERP, you will work alongside a team of experienced and reliable Microsoft Dynamics 365 MVPs (Microsoft Most Valuable Professionals) that **expand your connections with our clients, partners, and community**.

We offer a **very flat organizational hierarchy** – where we expect you to challenge every decision if you think we can do better.

We **value the best environmental work set up that fits the individual**. We are 90% remote workforce, but if you prefer in office – we have a beautiful, convenient office location in downtown Vancouver.

We are a flexible workplace that truly believes and lives work/life balance. **All our employees start 4 weeks of vacation** to ensure there is ample time for family, travel and play outside of the office.

We believe in supporting our team members through thick and thin. **Extended healthcare plan and life and disability insurance** are offered to ensure our employees are well taken care of in every situation.

### **About EFOQUS:**

Microsoft Dynamics 365 Business Central Solutions Partner EFOQUS eliminates the hassle SMBs, and enterprise organizations face with custom ERP extensions while increasing the agility, capability, and scalability of essential systems.



EFOQUS truly empowers organizations to take full advantage of their technologies, while helping extend the life and increase the value of the investment in Dynamics 365 Business Central ERP.

Visit our website to see how: [www.efoqus.ca](http://www.efoqus.ca)

**How to Apply:**

We are actively hiring for this position today! **Please send your resume/CV and cover letter to us at [info@efoqus.ca](mailto:info@efoqus.ca)** to share your interest in our position please include 3 reasons why you would be the best candidate for this role.